

L. SCOTT LARONGE
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Multilingual Entrepreneurial International MBA with Six Sigma Green Belt certification. Prior experience in financial services incorporated project management, specialty training and professional development tasks. Strengths include analytical skills, cultural adaptability, IT support, leadership roles, and proficiency in Portuguese.

EXPERIENCE

Runway39 Properties

Sacramento, California, USA

Owner

August 2008-Present

Founder of a real estate investment company targeting distressed residential property.

- Identify appropriate residential properties for investment, purchase and rental while ensuring adequate cash flow.
- Manage \$300,000 worth of property including handling tenant interactions and property upkeep.
- Raise capital for future property acquisition and business expansion.

AmsterdamSauer

Ipanema, Rio de Janeiro, Brasil

Operations and Sales Support Intern

May 2007-August 2007

Reviewed and upgraded supply chain processes including inventory allocation and sales maximization in Portuguese.

- Calculated optimal inventory levels via use of statistical regression techniques across 40 stores to maximize sales.
- Designed models using Business Intelligence software to project future growth potential based on historical sales.
- Created current state process map for “mine to sale” inventory sales channel.

E*Trade Financial

Rancho Cordova, California, USA

Senior Broker, Technical Support Team

May 2003-March 2006

Provided technical support and market knowledge for clients, ran training sessions, and handled irate clients.

- Championed and managed the transition of E*Trade Pro to the Macintosh operating system
- Supported E*Trade platforms for high value clients (trade revenue \$1000 a year or assets \$250,000+.)
- Developed an in-house training method for Technical Support adopted by other departments.
- Coached and trained 40 associates over three years on specialist training and professional growth.
- Series 7/63 certified. Expired March 17th, 2008.

EDUCATION

Moore School of Business, University of South Carolina
International Masters of Business Administration (IMBA)

Columbia, South Carolina, USA
August 2008

Universiteit van Tilburg
Study Abroad

Tilburg, Noord-Brabant, Nederland
January 2008-April 2008

FGV/ISAE-Fundação Getulio Vargas
Portuguese business language and cultural training

Curitiba, Paraná, Brasil
January 2007-April 2007

University of California, Berkeley
Bachelors of Arts, International Trade

Berkeley, California, USA
December 2002

LANGUAGES

ENGLISH: Native PORTUGUESE: Business SPANISH: Tourist THAI: Restaurant

SKILLS

Applications: Mac Specialist, MS Office, Business Intelligence, ArcGIS, Process Model, Visio
Financial Applications: Bloomberg, BETA, ADP, Reuters, various trading platforms

CERTIFICATIONS

Green Belt Certification, Lean Six Sigma, Sonoco Products, December 2007
Certification in Production and Inventory Management, APICS (1/5 completed)

INTERESTS & ACTIVITIES

Flying (50+ hours), Golf (7.6 index), Photography (flickr.com/slaronge)
Coach-Boys & Girls Golf, Mira Loma HS (Sacramento, CA)
President, Finance Club, Moore School of Business, 2007-2008